

### Telekom Austria Group Results for the Financial Year 2005

March 14, 2006

### Cautionary Statement

"This presentation contains certain forward-looking statements. Actual results may differ materially from those projected or implied in such forward-looking statements. Forward-looking information involves risks and uncertainties that could significantly affect expected results. These risks and uncertainties are discussed in Telekom Austria's SEC filings, including, but not limited to, Telekom Austria's Form 6-K containing the relevant earnings release and certain sections of the Company's Annual Report on Form 20-F.

Although Telekom Austria has conducted diligence customary in acquisitions in Central and Eastern Europe, based on the information to which Telekom Austria was given access during the acquisition process, Telekom Austria has not been involved in the management of Mobiltel until July 12, 2005. Financial data prior to this period are given for comparative purposes only. Telekom Austria does not take responsibility for the correctness of these figures."

### Agenda

- Key Developments
- Wireline
- Wireless
- Financial Overview
- Outlook



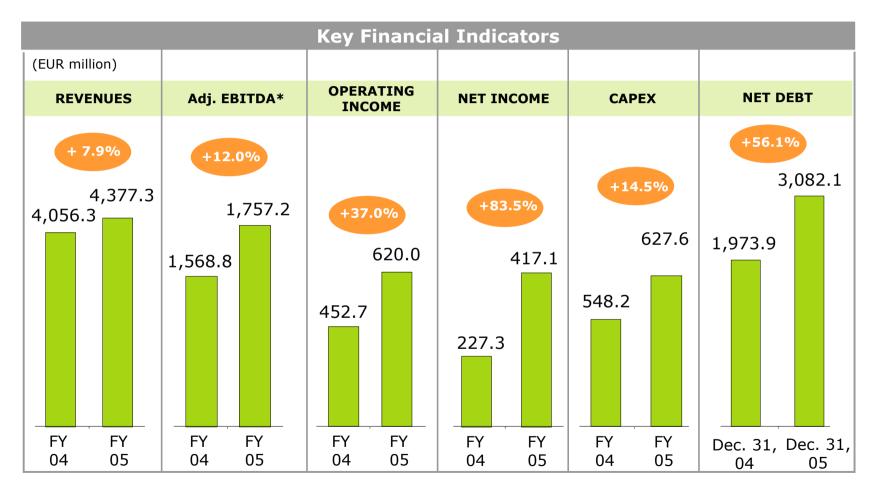
### Key Developments

### Telekom Austria – 2005 Highlights

- Group revenues, adjusted EBITDA and operating income show strong growth following the successful acquisition of Mobiltel
- Rising operating results in both segments, EBITDA margin rises to 40.1%
- Group net income increases by over 80%
- EUR 184.4 million of share buybacks executed in 2005
- Proposed dividend of EUR 0.55 per share corresponds to a 129% increase
- Wireline segment demonstrates strong broadband growth, partly offsetting decline from voice revenues
- Strong Wireless performance due to higher number of subscribers and well performing data business



### Telekom Austria – 2005 Results Positively Impacted by Contribution from Mobiltel

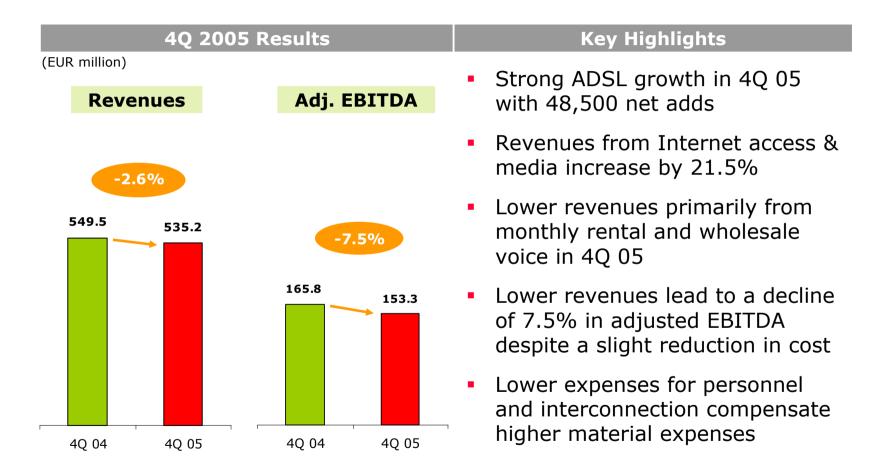


<sup>\*</sup> Operating income before depreciation, amortization and impairment charges

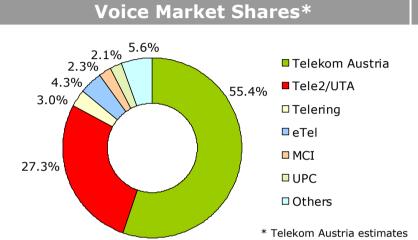


## Wireline

# Strong Increase in Broadband Revenues Partially Offsets Decline from Voice Revenues

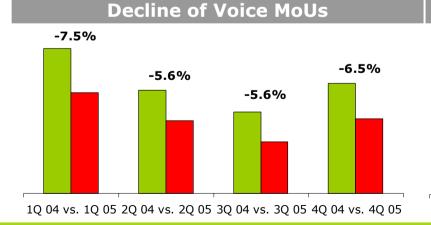


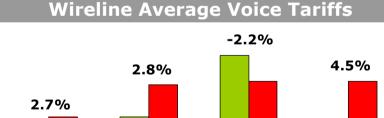
# Telekom Austria Continues to Hold Strong Voice Market Share, Increase of Avg. Tariffs



#### Highlights

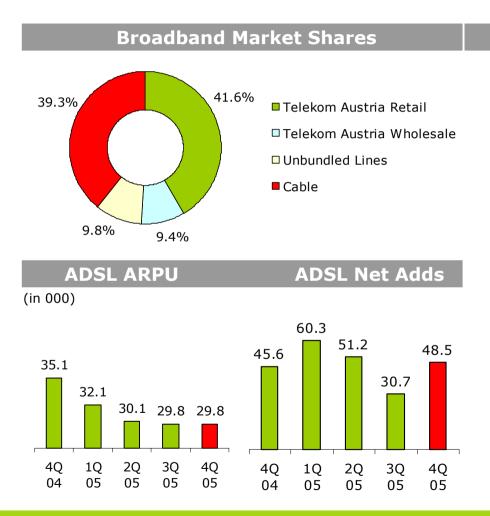
- Year on year voice market share increases by 1% to 55.4%
- 35,900 customers signed up for the Tik Tak tariff in 4Q 05, total number of Tik Tak reaches 1.6 million
- 592,500 bonus packages at end of 4Q 05
- Decline of MoU driven by Fixed-to-mobile substitution and not VoIP





10 04 vs. 10 05 20 04 vs. 20 05 30 04 vs. 30 05 40 04 vs. 40 05

### Telekom Austria Broadband Market Share Rises to 51%, High Subscriber Intake in 4Q



### Highlights

- Continuing increase of broadband market share
- Number of ADSL retail lines grows by 57%; total number of ADSL lines increase by 49.7% to 574,300
- Stabilization of ADSL ARPU over last three quarters
- ADSL retail market share grows by 5.6%, unbundled lines market share by 2.7%
- Encouraging introduction of naked DSL aonPur throughout Austria
- Consolidation following the acquisition of unbundling provider Inode by cable operator UPC

# aonDigital TV – Enriching Traditional Access Lines to Increase Customer Loyalty

#### **Product Offer**

### Basis Package EUR 14.90\* monthly rental

- More than 40 channels
- Pay per View: Top movies & series for EUR 1 to EUR 3
- Music videos & current cinema trailer
- Electronic program guide
- Traffic & weather information

#### Set-Top-Box EUR 59.90\*

 Special offer for minimum contract period of 18 months instead of EUR 139.90

### Premium TV Package EUR 7.90\* monthly rental

 Includes 10 premium channels: action movies, classic, cartoons, music & documentary, motor sports

#### **Channels**



#### **Premium TV**



#### **Highlights**

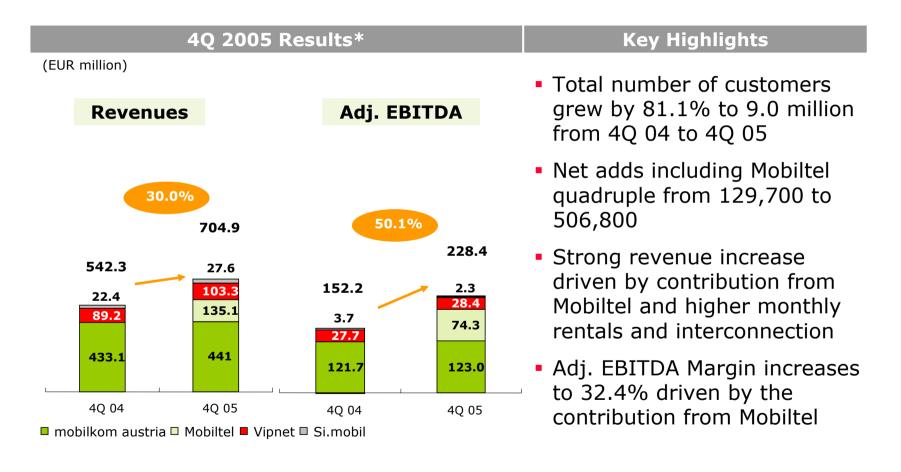
- aonDigital TV launched on March 6, 2006
- ADSL2+ provides full coverage in Vienna at the time of the launch
- Further rollout to urban areas planned



<sup>\*</sup> Installation for aonDigital TV is free of charge until June 30, 2006. The basis package starts at EUR 14.90 instead of EUR 19.90. All prices include 20% VAT.

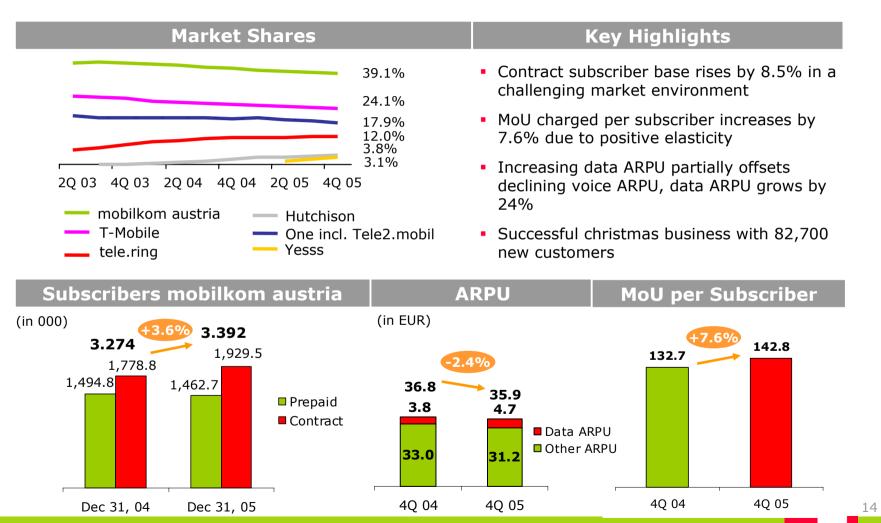
### Wireless

# 4Q 05 reflects Strong Christmas Business, Strong Subscriber Growth in All Companies

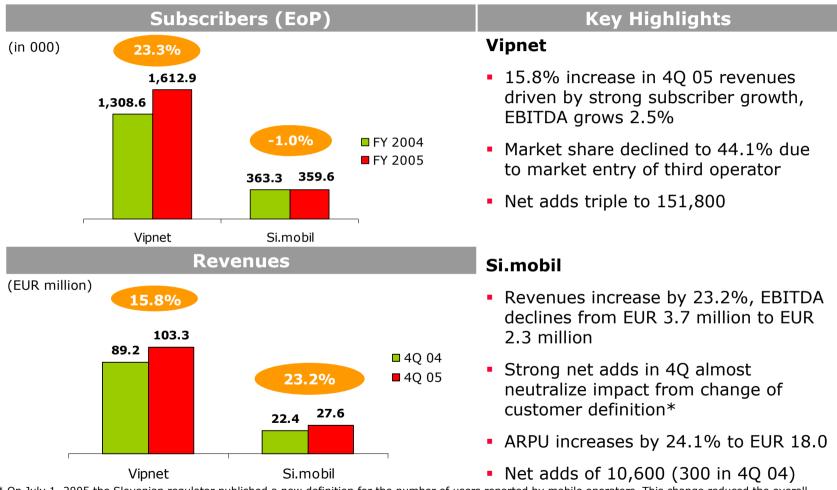


<sup>\*</sup> Mobiltel is included for the period of July 12 to December 31 2005. Mobiltel financial results are not included in 4Q 2004 results.

## mobilkom austria: Successful Launch of Unlimited Tariffs, Higher Net Adds and MoU Charged

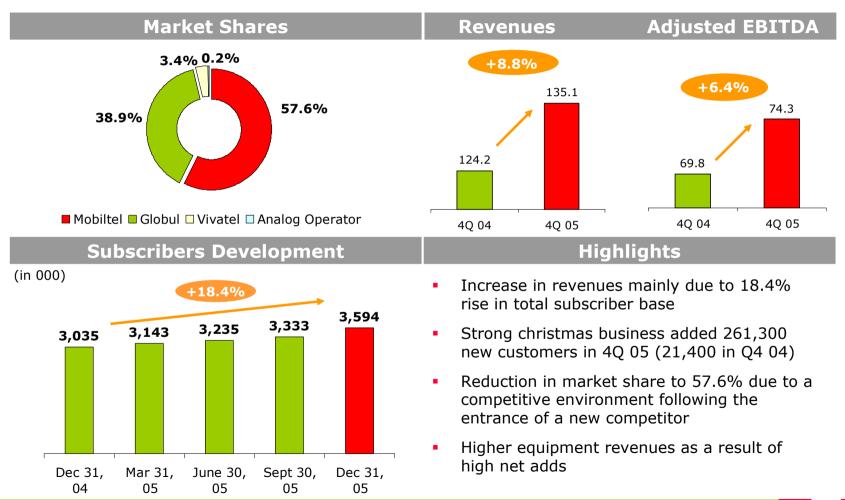


## Market Development Supports Vipnet's Growth, Strong Increase of Net Adds of Si.mobil

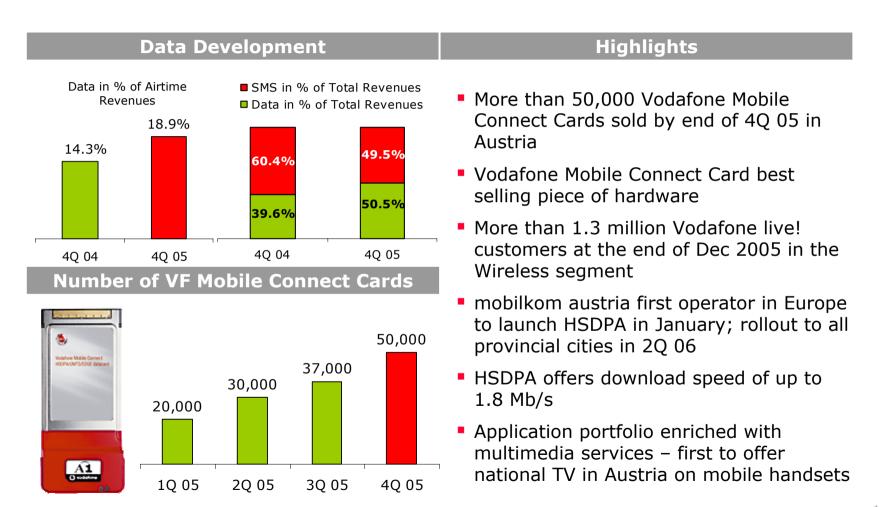


<sup>\*</sup> On July 1, 2005 the Slovenian regulator published a new definition for the number of users reported by mobile operators. This change reduced the overall subscriber figures, but had a positive impact on financial ratios `per subscriber´ without an impact on financial figures.

### Successful Marketing Promotions in Bulgaria Lead to Strong Increase in Subscriber Base



## Austria: Revenues from Data Exceed Revenues from SMS for the First Time

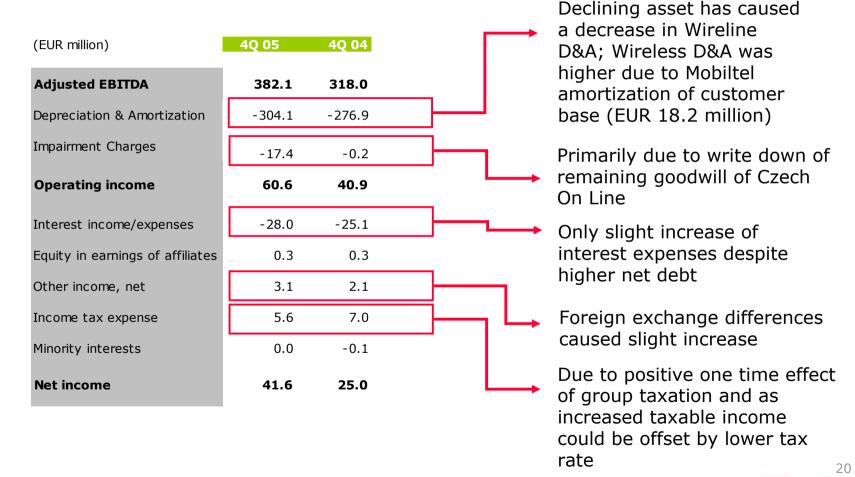


### Financial Overview

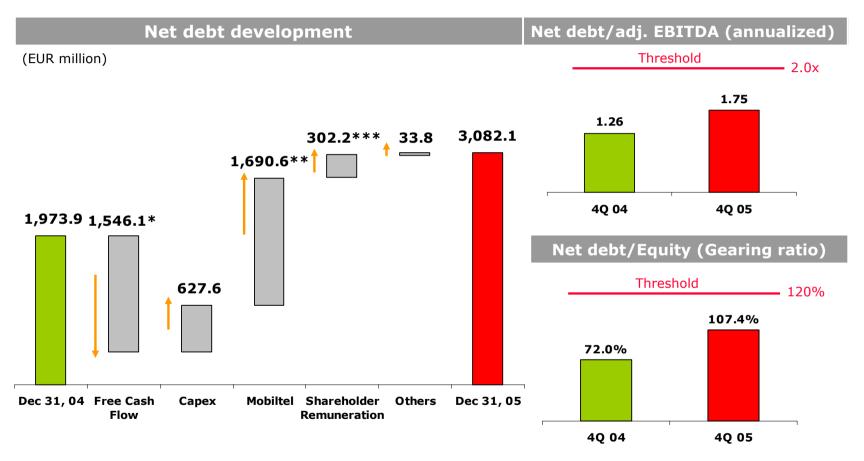
# Strong Increase of all Financial Indicators in 4Q 05, EBITDA Margin Rises to 32.6%

(EUR million)	4Q 05	4Q 04	% change	FY 2005	FY 2004	% change
Total revenues	1,171.5	1,025.1	14.3%	4,377.3	4,056.3	7.9%
Adjusted EBITDA	382.1	318.0	20.2%	1,757.2	1,568.8	12.0%
Adjusted EBITDA Margin	32.6%	31.0%	5.1%	40.1%	38.7%	3.8%
Operating income	60.6	40.9	48.2%	620.0	452.7	37.0%
Net income	41.6	25.0	66.4%	417.1	227.3	83.5%
Capital expenditures	249.6	241.6	3.3%	627.6	548.2	14.5%
(EUR million)	Dec 31, 2005	Dec 31, 2004	% change			
Net debt (end of period)	3,082.1	1,973.9	56.1%			

## Higher Net Income and Higher Depreciation & Amortization due to Mobiltel Contribution

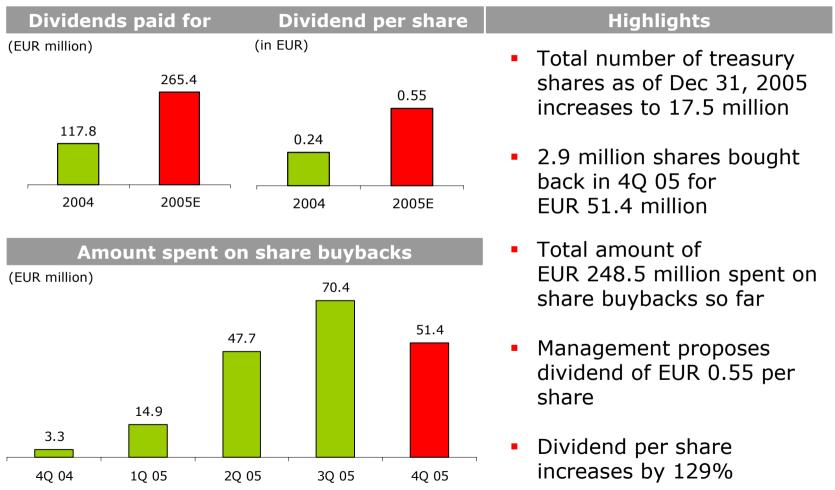


## Net Debt Increases but Remains well below the Communicated Thresholds



<sup>\*</sup> CF from operations + CF from investing – Mobiltel acquisition price – CAPEX;\*\* Mobiltel cash purchase price of EUR 1,185.7 million + acquired net debt of EUR 504.9 million including EUR 70.4 million for UMTS licence and acquisition related cost; \*\*\*Shareholder remuneration includes EUR 117.8 million dividends and EUR 184.4 million share buybacks

### Strong Shareholder Remuneration



### Outlook

## Outlook for 2006 Reflects Further Growth – No Material Impact from Adoption of IFRS Expected

	Revenue growth of about 5% and increase of adjusted
Group	EBITDA of about 10%; net income rises by around 20%
	<ul> <li>Constant pay-out ratio of 65%</li> </ul>
	Increase of Capex due to consolidation of Mobiltel and
	3G investments
	Strong cash flow allows reduction in net debt and
	continuation of share buyback program
Wireline	<ul> <li>Continuing migration of call volumes to mobile will lead</li> </ul>
wiieiiie	to decline in revenues and adjusted EBITDA; strong
	growth in broadband area will not fully offset decline in
	voice business
Wireless	<ul> <li>Further rise in revenues and adjusted EBITDA from 12</li> </ul>
WII CICSS	month contribution of Mobiltel; increasing contribution
	from international operations, tough price competition
	in all markets

## Appendix

### Regulatory Issues

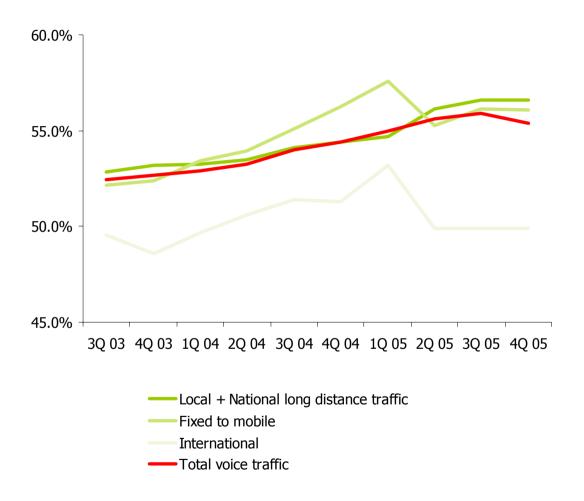
#### **Key Aspects**

- Definition, analysis and remedies for all telecommunication markets completed. The overall scope of intervention has not materially changed. Update of Market Analysis started.
- Reduction of monthly charges for ULL between Telekom Austria and Tele2/UTA by 1.83 % to EUR 10.70 per fully unbundled line and EUR 8.29 for sub loop unbundling and adjustments of the pricing for collocation sites.
- Regulator approves Telekom Austria's leased line offer and considers it to be non-discriminating.
- Due to a decision of the Administrative Court the PAC (payphone access charge) will be negotiated on a contractual basis in the future.
- Mobiltel termination rates: The long run perspective of the Regulator is to have reciprocal termination rates on the level of the most efficient mobile network provider in Austria (= L-RAIC-level). All mobile operators are required to lower their termination rates from January 1, 2006, by EURc 1 every six months (Hutchison 3G by EURc 1.83) until each of them reaches the L-RAIC level of EURc 6.79.

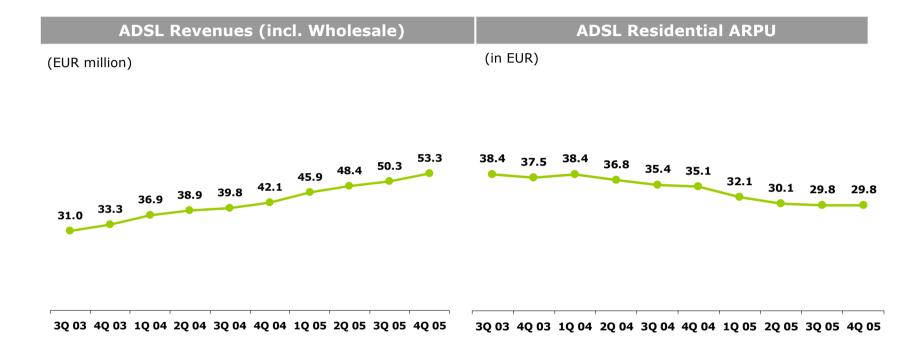
### Wireline - Access Lines

(in 000)	4Q 05	4Q 04	% change
PSTN access lines	2,374.5	2,455.5	-3.3%
Basic ISDN access lines	420.1	443.6	-5.3%
Multi ISDN access lines	7.3	7.6	-3.9%
Total access lines in service	2,801.9	2,906.7	-3.6%
of these ADSL access lines	574.3	383.6	49.7%
thereof ADSL wholesale lines	105.8	85.2	24.2%
	40.05	40.04	0/
	4Q 05	4Q 04	% change
<b>Total access channels in service</b>	3,433.7	3,570.7	-3.8%

### Wireline - Market Shares



### **ADSL**



### Wireline - Minutes and Average Tariffs

(in million minutes)	4Q 05	4Q 04	% change
National	965.0	1,048.1	-7.9%
Fixed-to-mobile	211.0	213.0	-0.9%
International	109.5	113.6	-3.6%
Total voice minutes	1,285.5	1,374.8	-6.5%
Internet dial up	505.1	759.1	-33.5%
Total wireline minutes	1,790.6	2,133.9	-16.1%
iotal wifeline illiliutes	1,790.0	2,133.9	-10.190
		·	
(Average tariffs in EUR)	4Q 05	4Q 04	
		·	
(Average tariffs in EUR)	4Q 05	4Q 04	% change
(Average tariffs in EUR)  National	4Q 05 0.040	<b>4Q 04</b> 0.040	% change -1.9%
(Average tariffs in EUR)  National  Fixed-to-mobile	4Q 05 0.040 0.188	<b>4Q 04</b> 0.040 0.191	% change -1.9% -1.6%

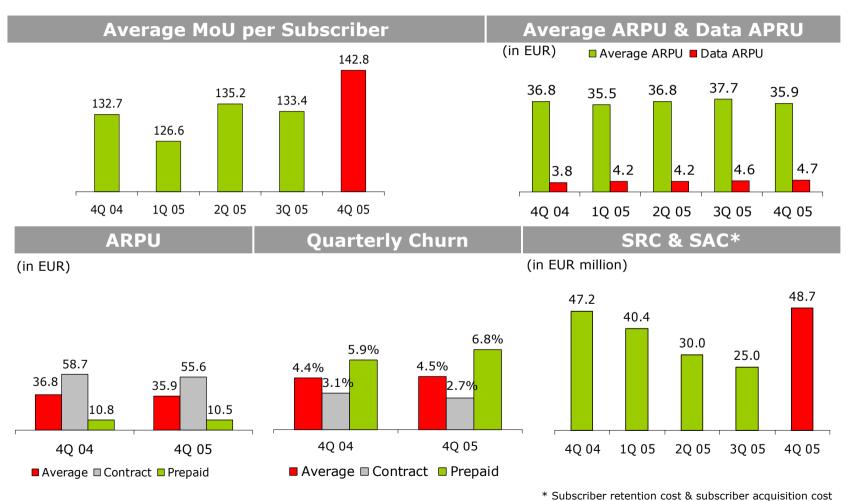
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### Mobile Subscribers

	(in 000)	4Q 05	4Q 04	% change
mobilkom austria	Contract Prepaid Austria Total  Contract Prepaid Bulgaria Total	1,929.5 1,462.7 <b>3,392.2</b> 1,231.2 2,363.0 <b>3,594.2</b>	1,778.8 1,494.8 <b>3,273.6</b> 1,067.8 1,967.1 <b>3,034.9</b>	8.5% -2.1% 3.6% 15.3% 20.1% 18.4%
vip	Contract Prepaid Croatia Total	252.4 1,360.5 <b>1,612.9</b>	193.6 1,114.9 <b>1,308.6</b>	30.4% 22.0% 23.3%
Simobil O vodafone	Contract Prepaid <b>Slovenia Total</b>	176.7 182.9 <b>359.6</b>	155.7 207.6 <b>363.3</b>	13.5% -11.9% -1.0%
mobilkom 🔵 liechtenstein	<b>Total Wireless*</b>	4.2 8,963.1	3.5 4,949.0	20.0% <b>81.1%</b>

<sup>\*</sup> Mobiltel figures are not included in 4Q 04 subscriber figures.

### Operational Data – mobilkom austria



TELE KOM AUS TRIA

### mobilkom austria - Mobile Data

Dec 31, Mar 31, June 30, Sept 30, Dec 31,

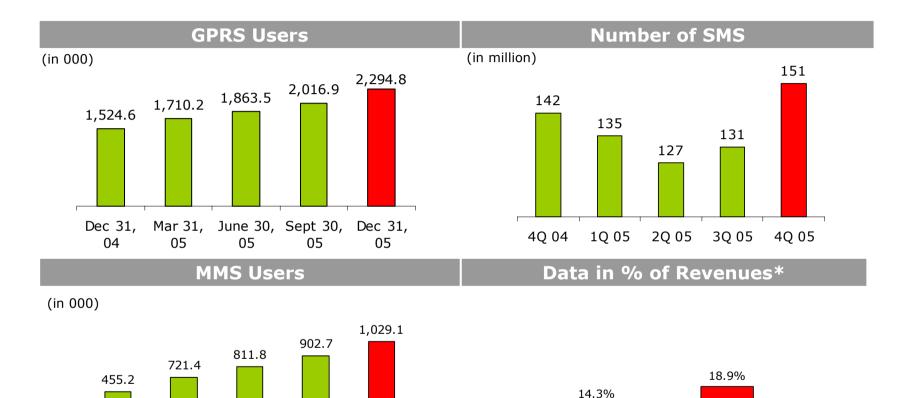
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05

05

04

05



4Q 04

\* Traffic related revenues

4Q 05

### Headcount\* Development

(average period)	4Q 05	4Q 04	change
Wireline	9,571	9,674	-103
Wireless	6,011	3,621	2,390
Telekom Austria Group	15,582	13,295	2,287
thereof Mobiltel	2,420		
(end of period)	Dec 31, 2005	Dec 31, 2004	change
(end of period)	Dec 31, 2005	Dec 31, 2004	change
(end of period) Wireline	Dec 31, 2005 9,557	Dec 31, 2004 9,682	change -125
, ,			
Wireline	9,557	9,682	-125



### Wireline - Revenue Breakdown

(EUR million)	4Q 05	4Q 04	% change	FY 2005	FY 2004	% change
Switched voice base traffic	98.0	99.2	-1.2%	398.1	403.4	-1.3%
Switched voice monthly & other voice revenues	133.2	139.1	-4.2%	548.8	570.1	-3.7%
Payphones & VAS	11.2	13.0	-13.8%	48.1	52.6	-8.6%
Wholesale data & IT-solutions*	111.0	112.0	-0.9%	419.7	441.0	-4.8%
Internet access & media	66.0	54.3	21.5%	241.9	207.2	16.7%
Wholesale voice & Internet	80.6	93.4	-13.7%	349.3	369.0	-5.3%
Other	35.2	38.5	-8.6%	129.3	141.4	-8.6%
<b>Total Wireline revenues</b>	535.2	549.5	-2.6%	2,135.2	2,184.7	-2.3%

<sup>\*</sup> including wholesale data



### Wireline – Expense Breakdown

(EUR million)	4Q 05	4Q 04	% change	FY 2005	FY 2004	% change
Material expense	22.7	19.4	17.0%	65.3	69.0	-5.4%
Employee costs	124.4	127.5	-2.4%	481.3	494.9	-2.7%
Depreciation, amortization and						
impairment charges	201.2	188.1	7.0%	720.8	758.5	-5.0%
Interconnection	82.2	85.7	-4.1%	340.4	333.1	2.2%
Maintenance and repairs	40.0	36.0	11.1%	113.6	116.5	-2.5%
Services received	12.8	10.6	20.8%	44.8	41.9	6.9%
Other support services	32.2	33.3	-3.3%	88.7	87.2	1.7%
Other	67.5	71.4	-5.5%	214.4	227.8	-5.9%
<b>Total Wireline expenses</b>	583.0	572.0	1.9%	2,069.3	2,128.9	-2.8%

### Wireless - Revenue Breakdown

(EUR million)	4Q 05	4Q 04	% change	FY 2005	FY 2004	% change
Traffic revenues	353.7	287.4	23.1%	1,264.7	1,141.5	10.8%
Monthly rental	117.7	78.6	49.7%	396.9	303.9	30.6%
Equipment	93.8	71.3	31.6%	225.6	180.1	25.3%
Roaming	36.4	33.1	10.0%	204.8	175.6	16.6%
Interconnection	111.3	82.3	35.2%	392.9	328.0	19.8%
Other	3.5	-0.6	-683.3%	18.1	15.9	13.8%
Discounts	-11.5	-9.8	17.3%	-13.8	-19.5	-29.2%
Total Wireless revenues*	704.9	542.3	30.0%	2,489.2	2,125.5	17.1%
Wireless revenues, on a comparable basis, excluding Mobiltel	569.6	542.3	5.0%	2,227.3	2,125.5	4.8%

st Mobiltel is included for the period of July 12 to December 31, 2005.

### Wireless - Expense Breakdown

(EUR million)	4Q 05	4Q 04	% change	FY 2005	FY 2004	% change
Material expense	109.0	101.5	7.4%	302.0	276.3	9.3%
Employee costs	57.8	48.8	18.4%	198.2	179.8	10.2%
Depreciation and amortization	120.4	89.2	35.0%	416.8	358.1	16.4%
Interconnection	72.5	61.6	17.7%	271.3	236.0	15.0%
Repairs	19.7	18.0	9.4%	66.2	63.7	3.9%
Services received	77.0	67.4	14.2%	290.4	267.9	8.4%
Other support services	5.9	6.3	-6.3%	22.4	24.0	-6.7%
Other	134.7	86.3	56.1%	369.7	312.3	18.4%
<b>Total Wireless expenses</b>	597.0	479.1	24.6%	1,937.0	1,718.1	12.7%
Wireless, on a comparable basis, excluding Mobiltel	506.4	479.1	5.7%	1,769.2	1,718.1	3.0%

### Operating Revenues by Segment

(EUR million)	4Q 05	4Q 04 °	% change	FY 2005	FY 2004	% change
Total Wireline revenues	535.2	549.5	-2.6%	2,135.2	2,184.7	-2.3%
Total Wireless revenues*	704.9	542.3	30.0%	2,489.2	2,125.5	17.1%
Other & eliminations	-68.6	-66.7	2.8%	-247.1	-253.9	-2.7%
Operating revenues	1,171.5	1,025.1	14.3%	4,377.3	4,056.3	7.9%
Wireless, on a comparable basis, excluding Mobiltel	569.6	542.3	5.0%	2,227.3	2,125.5	4.8%

<sup>\*</sup> Mobiltel is included for the period of July 12 to December 31, 2005.

# Adjusted EBITDA and Operating Income by Segment

(EUR million)	4Q 05	4Q 04	% change	FY 2005	FY 2004	% change
Wireline	153.3	165.8	-7.5%	786.7	814.3	-3.4%
Wireless*	228.4	152.2	50.1%	969.0	765.4	26.6%
Other & eliminations	0.4	0.0		1.5	-10.9	-113.8%
Adjusted EBITDA**	382.1	318.0	20.2%	1,757.2	1,568.8	12.0%
Wireless EBITDA, on a comparable basis, excluding Mobiltel	154.1	152.2	1.2%	814.4	765.4	6.4%
(EUR million)	4Q 05	4Q 04	% change	FY 2005	FY 2004	% change
Wireline	-47.9	-22.4	113.8%	65.9	55.8	18.1%
Wireless*	107.9	63.2	70.7%	552.2	407.4	35.5%
Other & eliminations	0.6	0.1	500.0%	1.9	-10.5	-118.1%
Operating income	60.6	40.9	48.2%	620.0	452.7	37.0%
Wireless operating income, on a comparable basis, excluding Mobiltel	63.3	63.2	0.2%	458.2	407.4	12.5%

<sup>\*</sup> Mobiltel is included for the period of July 12 to December 31, 2005.

<sup>\*\*</sup> Adjusted EBITDA is defined as net income excluding interest, taxes, depreciation, amortization, impairment charges, dividend income, equity in earnings of affiliates, other non-operating income/expense, minority interests and the cumulative effect of changes in accounting principles;

### Capital Expenditures by Segment

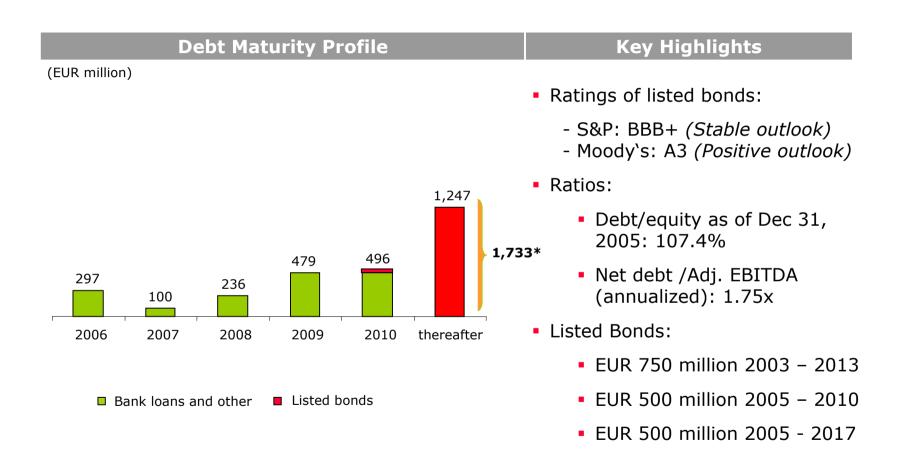
(EUR million)	4Q 05	4Q 04	% change	FY 2005	FY 2004	% change
Wireline tangible	107.7	103.1	4.5%	314.0	280.0	12.1%
Wireless tangible*	135.7	105.9	28.1%	303.9	225.6	34.7%
Tangible (total)	243.4	209.0	16.5%	617.9	505.6	22.2%
Intangible	6.2	32.6	-81.0%	9.7	42.6	-77.2%
Telekom Austria Group	249.6	241.6	3.3%	627.6	548.2	14.5%
Wireless tangible, on a comparable basis, excluding Mobiltel	100.2	78.4	27.8%	255.2	225.6	13.1%
(EUR million)	4Q 05	4Q 04	% change	FY 2005	FY 2004	% change
Wireless tangible						
mobilkom austria	64.0	72.3	-11.5%	174.4	139.2	25.3%
Mobiltel*	35.5			48.7		
Vipnet	29.6	24.6	20.3%	71.2	71.9	-1.0%
Si. mobil	8.8	8.9	-1.1%	12.3	14.2	-13.4%

<sup>\*</sup> Mobiltel is included for the period of July 12 to December 31, 2005.

### Net Debt - Telekom Austria Group

(EUR million)	FY 2005	FY 2004	% change
Long-term debt	2,557.7	1,647.2	55.3%
Short-term debt	785.8	751.1	4.6%
- Short-term portion of capital and cross border lease obligations	-122.7	-95.3	28.8%
+ Capital lease obligations	0.6	1.6	-62.5%
Cash and cash equivalents, short-term and long term investments	-139.3	-312.9	-55.5%
Financial instruments, included in other assets and other current assets	0.0	-17.8	-100.0%
Net debt of Telekom Austria Group	3,082.1	1,973.9	56.1%
Shareholders' equity	2,869.5	2,741.6	4.7%
Net debt/equity	107.4%	72.0%	

### Telekom Austria Debt Maturity Profile



<sup>\*</sup>Listed bonds at amortized costs

## Reconciliation from Adjusted EBITDA to Consolidated Net Income\*

(EUR million)	4Q 05	4Q 04	% change
Adjusted EBITDA	382.1	318.0	20.2%
Depreciation, Amortization & Impairment Charges	-321.5	-277.1	16.0%
Operating income	60.6	40.9	48.2%
Interest income/expenses	-28.0	-25.1	11.6%
Equity in earnings of affiliates	0.3	0.3	0.0%
Other income, net	3.1	2.1	47.6%
Income tax expense	5.6	7.0	-20.0%
Minority interests	0	-0.1	-100.0%
Net income	41.6	25.0	66.4%

<sup>\*</sup> Mobiltel is included in 4Q 2005.